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2020 6 30 54,515.75

50,160.5 9,005.42 3,273.27

-4,699.6 4,173.36

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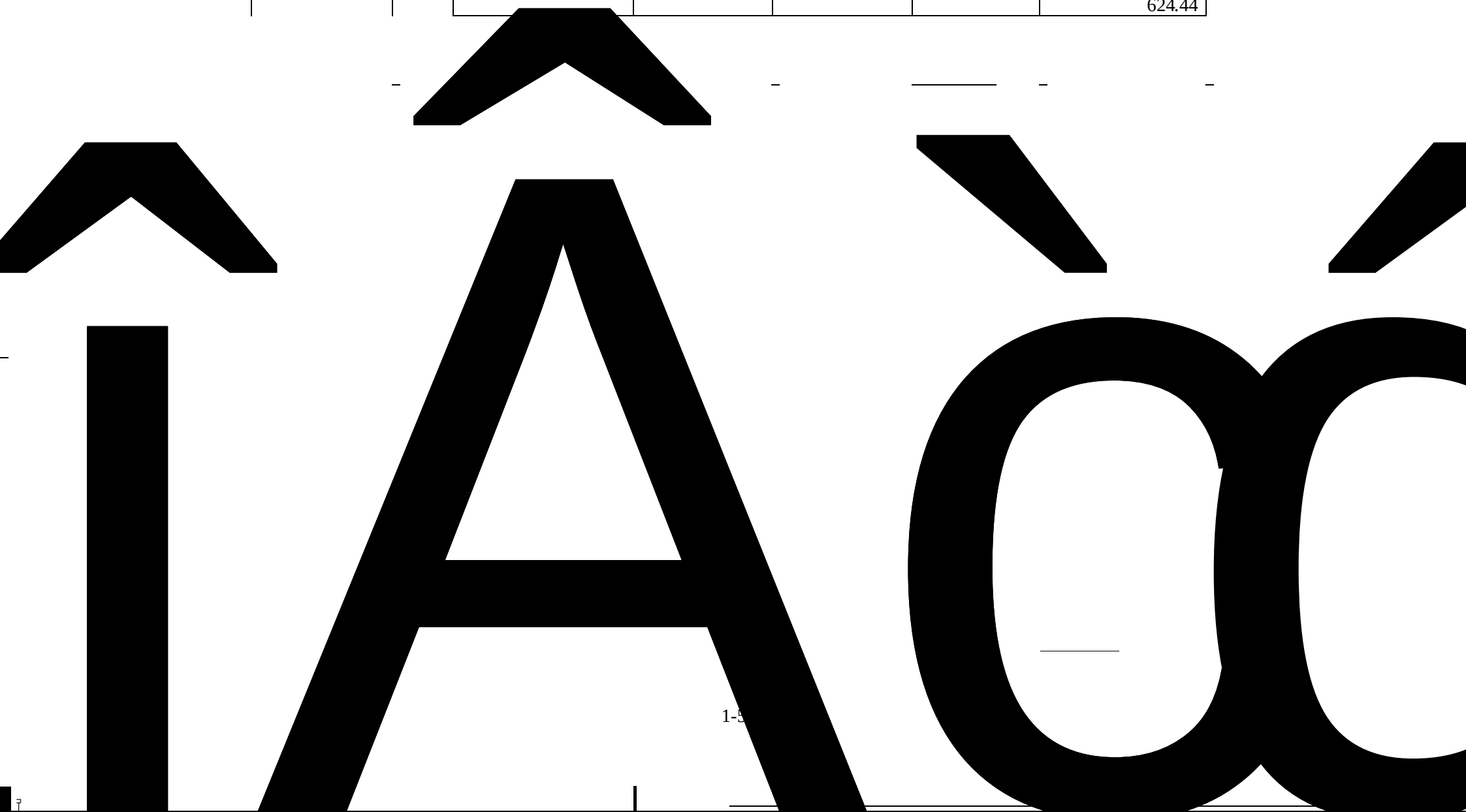
| | | | | | | | 624.44 |



2020 30

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Engineering BVBA

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2017 2018 2019

[redacted]

| | | 2019 |
|---|---|---|
| | | **24,808.10** |
| | | 3,693.18 |
| | | 2,926.74 |
| | | - |
| | | 351.76 |
| | | 8.35 |
| | “ ” | - |

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| | | | | |
|---|---|---|---|---|
| 2019 | | | | |
| | 20,461.83 | 1,300.00 | | -19,161.83 |
| | 18,053.10 | | | -18,053.10 |
| | **38,514.93** | **1,300.00** | | **-37,214.93** |
| 2020 1- | | | | |
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2018 2.7

2019 1,300.00

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| | | 2019 12 31 | 2018 12 31 | 2017 12 31 |
|---|---|---|---|---|
| | | 59,003.97 | 87,601.59 | 22,875.08 |



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2020-2022 30%

2019

2020-2022 2020-2022

| | 2019 | | 2020 2022 | | |
|---|---|---|---|---|---|
| | | | 2020 | 2021 | 2022 |
| | 101,193.03 | 100.00% | 131,550.94 | 171,016.22 | 222,321.09 |
| | 23,299.92 | 23.03% | 30,289.90 | 39,376.86 | 51,189.92 |
| | 6,687.30 | 6.61% | 8,693.49 | 11,301.54 | 14,692.00 |
| | 31,568.25 | 31.20% | 41,038.73 | 53,350.34 | 69,355.45 |
| | 1,066.79 | 1.05% | 1,386.83 | 1,802.88 | 2,343.74 |
| | 62,622.26 | 61.88% | 81,408.94 | 105,831.62 | 137,581.11 |
| | 765.39 | 0.76% | 995.01 | 1,293.51 | 1,681.56 |
| | 30,221.22 | 29.86% | 39,287.59 | 51,073.86 | 66,396.02 |
| | 10,669.06 | 10.54% | 13,869.78 | 18,030.71 | 23,439.92 |
| | 41,655.67 | 41.16% | 54,152.37 | 70,398.08 | 91,517.51 |
| - | 20,966.59 | 20.72% | 27,256.57 | 35,433.54 | 46,063.60 |
| **2020-2022** | | | **25,097.01** | | |

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2017 2020 1-

%

| | | | 2019 | 2018 | 2017 |
|---|---|---|---|---|---|
| | | | 101,193.03 | 63,198.68 | 44,424.25 |
| | | | 100,861.16 | 63,018.03 | 44,333.78 |

2017

%

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2017 2020 1-

2020

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2017 4,361.19 15,508.21

46,883.24 9.84%

24.61% 46.48%

2017 2019

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2017 -2019

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4 2020 1-

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2020 1-

6 2020 1-



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12 2020



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| | 2016 1 27 | | 80,800 |
| | 27 15 1501 | | |
| | 61.88%<br>24.75% 12.38%<br>0.99%<br>“ 1<br>2 3<br>4 5<br>” 2020<br>01 | | |

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2018 2019 2020 6

16,498.84 23,299.92 34,405.32

0 20,081.77 19,302.04

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2018 2019

| | | 2019 | 2018 |
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2017 39,193.32 2019 53,925.60 17.30%

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20,461.83 2019

2020 9 6,382.80

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| | | | 2019 12 31 /2019 | 2018 12 31 /2018 |
|---|---|---|---|---|
| | | | 59,926.89 | 63,804.59 |
| | | | 106,607.44 | 92,832.58 |

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2019

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| | **2019 12 31** | | | |
| | | | | |
| | 7,939.35 | 1,723.63 | 21.71 | 6,215.72 |
| | 19,408.95 | 2,324.75 | 11.98 | 17,084.20 |
| | **27,348.30** | **4,048.38** | **14.80** | **23,299.92** |
| | **2018 12 31** | | | |
| | | | | |
| | 259.15 | 259.15 | 100.00 | |
| | 19,035.75 | 2,536.91 | 13.33 | 16,498.84 |
| | **19,294.91** | **2,796.06** | **14.49** | **16,498.84** |

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2018 2019 2020 9

%

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|---|---|---|---|---|---|---|---|---|---|
| 1 | | | | 14,538.92 | 74.91 | 726.95 | 14,334.57 | 75.30 | 716.73 |
| 1 | 2 | | | 2,435.05 | 12.55 | 243.51 | 1,528.74 | 8.03 | 152.87 |
| 2 | 3 | | | 880.89 | 4.54 | 264.27 | 711.27 | 3.74 | 213.38 |
| 3 | 5 | | | 928.12 | 4.78 | 464.06 | 2,014.49 | 10.58 | 1,007.24 |
| 5 | | | | 625.97 | 3.22 | 625.97 | 446.68 | 2.35 | 446.68 |
| | | **100.00** | | **19,408.95** | **100.00** | **2,324.75** | **19,035.75** | **100.00** | **2,536.91** |

1 2018

2019 74.29% 81.66%

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2018 2019

%

| | **2018** | | | | | **2019** | |
|---|---|---|---|---|---|---|---|
| 1 | 14,334.57 | 22,332.86 | - | 11,899.52 | 2,435.05 | 22,332.86 | 83.01 |
| 1 2 | 1,528.74 | - | 2,435.05 | 647.84 | 880.89 | 2,435.05 | 42.38 |
| 2 3 | 711.27 | - | 880.89 | 193.58 | 517.69 | 880.89 | 27.22 |
| 3 4 | 1,558.23 | - | 517.69 | 1,002.39 | 555.83 | | |

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| | | **2020 30** | | |
| | | | 100.00 | |
| | | | **100.00** | |
| | | **2019 12 31** | | |
| | 6,382.80 | 638.28 | 10.00 | |
| | 267.07 | 267.07 | 100.00 | |
| | **6,649.87** | **905.35** | | |
| | | **2018 12 31** | | |
| | 259.15 | 259.15 | 100.00 | |
| | **259.15** | **259.15** | | |

2018 2019 2020

2019 6,382.80



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| | | | | |
|---|---|---|---|---|
| 1 | 5.00 | 5.00 | 5.00 | 5.00 |
| 1 2 | 10.00 | 10.00 | 10.00 | 10.00 |
| 2 3 | 20.00 | 30.00 | 20.00 | 30.00 |
| 3 4 | 30.00 | 50.00 | 50.00 | 50.00 |
| 4 5 | 50.00 | 80.00 | 80.00 | 50.00 |
| 5 | 100.00 | 100.00 | 100.00 | 100.00 |

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2018 2019 0

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| 1 | | | 66,667 | 7.50% |
| 2 | | | 10,300 | 49.51% |

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| 2019 | 5.00% |



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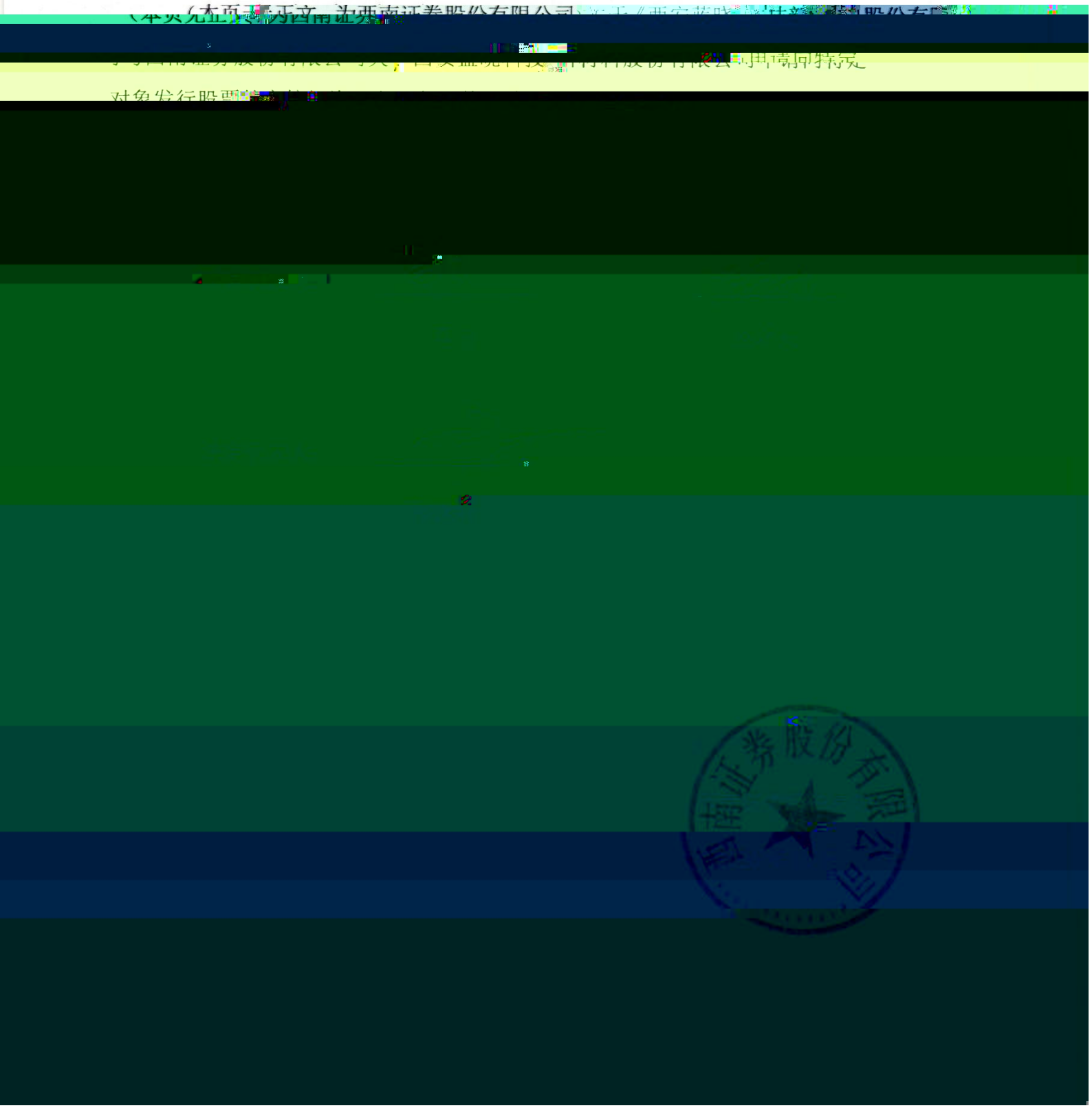



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# 保荐机构董事长声明

本人已认真阅读[redacted]对关于西安蓝晓科技新材料股份有限公司申请向特定对象发行股票的审核问询

[redacted]性、完整性、及时性承担相应法律责任。

董事长签名：

廖庆轩



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